Facts Sheet

Sara Schmid, MSc in Psychology, University of Zurich, *1989 Consultant und Trainer

Employee at Changetraining GmbH since 2014

Sara Schmid speaks German and English.

Main focus of professional experience

- > Teaching at the secondary school in Spreitenbach
- Team leader (survey wave in a long-term study "COCON"), Jacobs Center for Productive Youth Development, University of Zurich
- Development and evaluation of online questionnaires on the topic of "Fairness in the planning of new wastewater infrastructures", Eawag, Dübendorf

CHANGE MANAGEMENT – ORGANISATIONAL DEVELOPMENT

- Advising and accompanying organisations which
- ... are in a reorganisation/merger/acquisition phase or
- ... wish to reposition and advance themselves (development of visions/mission
- statements/strategies)
- **Examples:** Accompanying resistance, fears and opportunities during reorganisation. Team building: letting go of old functions. HR transformation. Stakeholder analysis: Transform affected people into participants.

TRAINING – MANAGEMENT DEVELOPMENT

- Qualification check, evaluation of training requirements
- Development of training concepts, drawing up customised training modules
- **Examples:** Effective job interviews. Target agreements. Day-to-day leadership. Difficult discussions with employees (conflicts, underachievement)

